

PROPOSED STERNWHEELER POSITIONS

Sternwheeler Ops Manager (1)

- Scheduling, Operations, Ordering Products (food, alcohol, beverages, supplies), Social Media, COIs, Fuel
- Full Time, Year Round
- \$45-\$47K, Salary

Captain (1)

- Captains the vessel
- Full Time, Seasonal
- \$20-\$24, Hourly

Engineer (1)

- Operates Engines/Generators, performs maintenance, performs preventative maintenance (daily, weekly, monthly)
- Seasonal Full Time / Part Time Off Season, Year Round
- \$20-\$24, Hourly

Deckhand (2)

- Part Time, Seasonal
- Full Time, Seasonal
- \$18-\$20, Hourly

Hospitality Lead (1)

- Manages hospitality crew, acts as ops manager when ops manager is not present, bar tends, serves/prepares food, cashier, helps with ticketing, on boarding
- Full Time, Seasonal
- \$20-\$22, Hourly

Hospitality (1)

- Supports Hospitality Lead
- Full Time, Seasonal
- \$18-\$20, Hourly

PROPOSED STERNWHEELER CRUISES

Morning ExcursionAfternoon ExcursionSunset Excursion90min Cruise2hr Cruise• 11:00am - 12:30 pm• 1:30pm - 3:00pm• 5:30pm - 7:30pm• Bar & Food Service• Bar & Food Service• Bar & Food Service

1 Hour

- Garbage
- Wipe Down Tables
- Restock Bar
- Service Restrooms
- Wash Dishes
- Fill Potable (if needed)
- Pump Sewer (if needed)

2.5 Hour (Crew 1 hour Break)

- Garbage
- Wipe Down Tables
- Restock Bar
- Service Restrooms
- Wash Dishes
- Fill Potable (if needed)
- Pump Sewer (if needed)

	7010 Insurance	\$166,300	
	7065-1 Credit Card Fees	\$53,811	
	7065 Licenses & Fees	\$10,000	
	7050 Utilities & Phones	\$8,000	
	7085 Training & Education	\$2,000	
	7015 Promotion & Advertising	\$19,000	
	7020 Office Expenses	\$2,000	
	7040 Repair & Maintenance	\$10,000	
	7045 Supplies & Small Tools	\$17,250	
	7100 Miscellaneous	\$10,000	
TOTAL MATERIALS & SERVICES		\$307,861	
	7001 Salaries and Wages	\$153,325	
	7005 Payroll Taxes and Benefits	\$72,029	
TOTAL PERSONNEL & WAGES	_	\$225,354	
		4.5	FTE
TOTAL REQUIREMENTS		\$533,215	
BALANCE		\$4,893	

The Sternwheeler had 7,200 passengers on the boat from June thru October of 2022.

Daytime	184 Cruises (excursions)	
Nighttime	92 Cruises (ex	ccursions)
Number of Passengers (excursion)	41	
Number of Passengers (evening excursion)	35	
ticket	\$47	\$354,568
ticket	\$57	\$183,540
Total:		\$538,108.00







